STATE OF ARIZONA FILED

STATE OF ARIZONA

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DEPARTMENT OF INSURANCE

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| BY | 1 | INSURANCI Lath |

In the Matter of:

THE PAUL REVERE LIFE INSURANCE COMPANY

Docket No. 04A-214-INS

(NAIC No. 67598)

CONSENT ORDER

Respondent.

The State of Arizona Department of Insurance ("Department") has received information regarding alleged claims of "unfair claim settlement practices" by Respondent The Paul Revere Life Insurance Company for both individual disability income ("IDI") and group long term disability ("LTD") policies. The Paul Revere Life Insurance Company wishes to resolve this matter without the commencement of formal administrative proceedings and neither admits nor denies the following Findings of Fact and Conclusions of Law and consents to the entry of this Order.

FINDINGS OF FACT

- 1. Respondent The Paul Revere Life Insurance of America ("Paul Revere") currently holds, and has held since 1930, a certificate of authority to transact business as a life and disability insurer in the State of Arizona (NAIC No. 67598). Paul Revere is domiciled in Massachusetts.
- 2. On September 2, 2003, the Commissioner of the Massachusetts Division of Insurance, along with the Superintendent of the State of Maine Bureau of Insurance and the Commissioner of the Tennessee Department of Commerce and Insurance (the "Lead Regulators,") called a multistate targeted market conduct examination of the following companies: Respondent Paul Revere; Unum Life Insurance Company of America ("Unum"), a

Maine domiciled insurer; and Provident Life and Accident Insurance Company ("Provident"), a Tennessee domiciled insurer. The other forty-seven states, the District of Columbia and American Samoa chose to be "Participating States" in the Multistate Examination.

3. On or about November 18, 2004, Paul Revere entered a Regulatory Settlement Agreement ("the Agreement") with the Lead Regulators and the Agreement was presented to the Director of Insurance for the State of Arizona ("Director"). The Agreement is attached hereto as Exhibit A and incorporated herein by this reference. The Report of the Targeted Multistate Market Conduct Examination is on file and available for review at the Arizona Department of Insurance.

CONCLUSIONS OF LAW

- 1. The Director has jurisdiction over this matter.
- 2. Grounds exist for the entry of the following Order pursuant to A.R.S. §§20-220 and 20-461.

ORDER

IT IS ORDERED that Respondent The Paul Revere Life Insurance Company shall comply with all terms and conditions of the Regulatory Settlement Agreement as incorporated herein.

DATED AND EFFECTIVE this <u>29 th</u> day of <u>Secular 200 4.</u>

CHRISTINA URIAS Director of Insurance

CONSENT TO ORDER

- Respondent has reviewed the foregoing Findings of Fact, Conclusions of Law and Order.
- 2. Respondent admits the jurisdiction of the Director of Insurance, State of Arizona and admits the foregoing Findings of Fact and consents to the entry of the foregoing Conclusions of Law and Order.
 - 3. Respondent is aware of its rights to notice and a hearing at which it may be represented by counsel, present evidence and examine witnesses. Respondent irrevocably waives its rights to such notice and hearing and to any court appeals relating to this Consent Order.
 - 4. Respondent states that no promise of any kind or nature whatsoever, except as expressly contained in this Consent Order, was made to it to induce it to enter into this Consent Order and that it has entered into this Consent Order voluntarily.

THE PAUL REVERE LIFE INSURANCE COMPANY

12/22/04

DATE

COPY of the foregoing mailed/delivered this 30^{14} day of 200, 200 to:

J. David Leslie
Rackemann, Sawyer & Brewster
One Financial Center

22 Boston, MA 02111 Special Counsel

| 1 | Alessandro A. Iuppa |
|----|---|
| 2 | Superintendent of Insurance Dept. of Professional and Financial Regulation |
| 3 | Bureau of Insurance, State of Maine 34 State House Station |
| 4 | Augusta, ME 04333 |
| 4 | Julianne M. Bowler |
| 5 | Commissioner of Insurance |
| 6 | Division of Insurance Commonwealth of Massachusetts One South Station, 5 th Floor |
| 7 | Boston, MA 02110-2208 |
| 8 | Paula Flowers Commissioner of Insurance |
| 9 | Department of Commerce and Insurance Davy Crockett Tower, Fifth Floor |
| 10 | 500 James Robertson Parkway Nashville, TN 37243-0565 |
| 11 | 1443171116, 114 07240 0000 |
| 12 | James M. Benages, Regional Director U.S. Department of Labor |
| 13 | Employee Benefits Security Administration JFK Federal Building, Room 575 Boston, MA 02203 |
| 14 | |
| 15 | Gerrie L. Marks, Deputy Director Mary M. Butterfield, Assistant Director Steven P. Ferguson, Assistant Director |
| 16 | Alexandra Shafer, Assistant Director Deloris E. Williamson, Assistant Director |
| 17 | Paul Hogan, Chief Market Conduct Examiner Erin Klug, Public Information Officer |
| 18 | Catherine M. O'Neil, Consumer Legal Affairs Officer Arizona Department of Insurance |
| 19 | 2910 N. 44 th Street, 2 nd Floor Phoenix, AZ 85018 |
| 20 | 111001112, 712 00010 |
| 21 | () * |
| 22 | Kally Linder |
| 23 | |
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